

Captains Course Men's Golf Association

Board of Director's Meeting Minutes

1/20/2011

The meeting was called to order at 1:00pm by Mike O'Connell, President. In attendance were: Mike O'Connell, President, Dennis Toland, Vice President, Ray Gomez, Vice President- Membership, Phil Dupont, Secretary, Ray DiPietro, Treasurer, Ken Jones, Marc Fontaine, Rob Harris, Jim Knowles, Mike Austin, Orin Segall, Alan Godfried and John Mano. Ed Lewis and Jim Hardman were absent.

President's Report:

Cindy Bingham is the Chair of a Golf Commission subcommittee that will review "RFP's" for the food concession at Captains. Mike O'Connell will represent the CCMGA at a meeting in early March (date to be determined) to review and evaluate the proposals.

Vice President Report:

Peter Hall attended our meeting. He reported that he had been contacted by Nauset High and he was informed that they would like him to make our scholarship check out to the College the recipient was attending not the recipient him/herself as has been our practice. The board unanimously approved continuing our current procedure to make the checks out to the award recipient. Tyler LaBonte is last year's recipient.

Treasurer's Report:

Ray DiPietro submitted the Treasurer's Report. The year-end balance in our account is \$4,780.22. The report was accepted unanimously. We have 266 paying members and one non-paying member.

Secretary's Report:

The minutes for the last meeting, 11/18/10, were approved by a majority of board members via email. Final copies were sent to all members and Mark O'Brien. We will continue to approve our minutes via email.

Membership-Vice President's Report:

Ray reported that Wednesday matches have been setup with the course. The dates are April 6 through October 19, 2011. Exceptions are June 22 which is reserved for the Brewster Men's Club; May 18 and 25 which are reserved for a two week tournament; and, August 3 and 10 which is reserved for the second two week tournament plus a cookout.

Individual quota matches have been increased to seven. Memorial Tournament playoffs will be September 28.

It was unanimously agreed that we would not publish a member booklet this year. Names and information of members would be on the association website. We will review this decision again next year.

Handicap Report: No report.

Website Report: No report:

Brewster Golf Commission Report:

Fiscal year 2011 (ends June 30, 2011) is not looking very good. The course will probably have a \$200,000 loss compared to the FY11 budget. By reallocating money from the golf cart reserve fund, the course's contribution to the town will be close to zero. Much of the reason is that overall play was down last year by about 3%, while Daily Fee Play was down by approximately 8%. The Golf Commission is recommending that Daily fee rates be increased for tee times between 6am and 9am (considered premium tee times). Member tee times available will be proportionate to the amount of revenue contributed to the course versus budgeted expenses. If membership levels continue to decline as they have in the last few years, this will likely make more tee times available to daily fee players.

Bottom line is that Captains needs to be a course people want to play. Last year that wasn't the case. A fungus called "summer patch" on the fairways was one reason. Cost controls hurt too, i.e., cutting working hours. We have to grow the business as well as cut expenses. Job #1 needs to be making Captains the "best it can be". Pace of play is still a top issue at the course.

Reduction in member cart fee was a good move. Rob will compute the actual dollars associated with this change.

Rob suggested the Men's Association give up Wednesday Play for July 6. Tee times normally reserved for Association Play will be available as Daily Fee times. It was agreed that this would add to the course's revenue stream and was approved unanimously.

Old Business:

Nine and Dine: Dennis reported that he would begin working on "9 and Dine" activities when he returned from Florida in April. Dates have already been established.

Pace of Play: No report.

Texas Hold 'em: No report.

Sub-Committee Reports:

Tournament Committee (Gala Event): The committee developed a "lot of ideas" but agreed that establishing the exact date and time for the tournament was the first thing that needed to be done. The objective of the tournament would be to pay for the tee times and carts used by the tournament but also to return monies to the course for equipment they would otherwise not be able to buy themselves. The key to the success of this tournament is to begin promoting in June.

The committee was going to ask Mark to replace the September 10/11 Member Guest tournament with the "Gala Tournament". The tournament would be two days of 18 holes each. Anybody with a legitimate GHIN handicap (with 10 current scores) can play. The field would be limited to 72 two man teams.

Weekend Sub-Committee: No Report.

Twilight League: No Report.

New Business:

None.

Adjournment:

The meeting was adjourned at 3:10pm.

Next Meeting:

The next Board meeting will be March 16, 2011 at 1:00pm. Since I'll be in Florida for March and April, Rob will record the minutes.

Respectfully submitted,

Phil Dupont, Secretary

1/20/2011